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2012 NLJ Billing Survey

Year	Firm Name	Location	Average	Firmwide	Firmwide	Firmwide	Partner	Partner	Partner		3		NLJ Billing	Notes
			FTE		Billing Rate			Billing	Billing Rate	,	te	Billing	Source	
			Attorneys	High	Low	Med	Rate High	Rate Low	Med	Rate High	,	Rate Med		
											Rate Low			
2012	Adams and Reese	New Orleans	267	\$595.00	\$120.00	\$320.00	\$595.00	\$275.00	\$375.00	\$305.00	\$175.00		2012 NLJ Billing Survey	
2012	Best Best & Krieger	Riverside, CA	191		\$225.00	\$390.00	\$625.00	\$310.00	\$435.00	\$390.00	\$225.00		2012 NLJ Billing Survey	
2012	Brinks Hofer Gilson & Lione	Chicago	135	\$835.00	\$105.00	\$385.00	\$835.00	\$325.00	\$560.00	\$460.00	\$190.00	\$325.00	2012 NLJ Billing Survey	
2012	Bryan Cave	St. Louis	884	\$795.00	\$200.00	\$480.00	\$795.00	\$390.00	\$553.00	\$550.00	\$200.00		2012 NLJ Billing Survey	
2012	Butzel Long	Detroit	140	\$750.00	\$210.00	\$313.00	\$750.00	\$290.00	\$363.00	\$425.00	\$210.00		2012 NLJ Billing Survey	
2012	Cozen O'Connor	Philadelphia	503	\$970.00	\$235.00	\$440.00	\$970.00	\$320.00	\$513.00	\$575.00	\$235.00		2012 NLJ Billing Survey	
2012	Dickinson Wright	Detroit -	254	***************************************	**************************************	***************************************	\$585.00	\$285.00	***************************************	\$280.00	\$205.00		2012 NLJ Billing Survey	
2012	Dickstein Shapiro	Washington	343	\$1250.00	\$210.00	\$580.00	\$1250.00	\$560.00	\$700.00	\$570.00	\$235.00	\$460.00	2012 NLJ Billing Survey	
	Dinsmore & Shohi	Cincinnati	412			·			1		\$130.00		2012 NLJ Billing Survey	
	DLA Piper	New York	3746					·			\$335.00		2012 NLJ Billing Survey	
2012	Dorsey & Whitney	Minneapolis	531	\$835.00	\$200.00	\$410.00	\$835.00	\$305.00	\$525.00	\$420.00	\$200.00		2012 NLJ Billing Survey	

2012	Dykema Gossett	Chicago	331	\$685.00	\$130.00	\$415.00		\$395.00	\$505.00		\$235.00	\$305.00 2012 NLJ Billing Survey
2012	Epstein Becker & Green	New York	275	\$750.00 [°]	\$215.00	\$435.00	\$750.00	\$330.00	\$535.00	\$455.00	\$215.00	\$330.00 2012 NLJ Billing Survey
2012	Fisher & Phillips	Atlanta	237	\$565.00	\$215.00	\$410.00	\$565.00	\$350.00	\$430.00	\$395.00	\$215.00	\$305.00 2012 NLJ Billing Survey
2012	Foley & Lardner	Milwaukee	874	\$875.00	\$200.00	\$495.00	\$875.00	\$390.00	\$570.00	\$605.00	\$200.00	\$370.00 2012 NLJ Billing Survey
2012	Fox Rothschild	Philadelphia	471	\$795.00	\$200.00	\$435.00	\$760.00	\$340.00	\$500.00	\$480.00	\$200.00	\$310.00 2012 NLJ Billing Survey
2012	Frost Brown Todd	Cincinnati	393	\$525.00	\$150.00	\$295.00	\$525.00	\$205.00	\$350.00	\$275.00	\$150.00	\$205.00 2012 NLJ Billing Survey
2012	Gardere Wynne Sewell	Dallas	242	\$795.00	\$230.00	\$485.00	\$795.00	\$395.00	\$565.00	\$525.00	\$235.00	\$350.00 2012 NLJ Billing Survey
2012	Gibbons	Newark, NJ	200	\$815.00	\$285.00	\$450.00	\$815.00	\$395.00	\$500.00	\$450.00	\$285.00	\$320.00 2012 NLJ Billing Survey
2012	Harris Beach	Rochester, NY	189	\$625.00	\$175.00	\$350.00	\$625.00	\$285.00	\$400.00	\$350.00	\$175.00	\$250.00 2012 NLJ Billing Survey
2012	Hiscock & Barclay	Syracuse, NY	165	\$650.00	\$175.00	\$361.00	\$650.00	\$235.00	\$441.00	\$275.00	\$175.00	\$225.00 2012 NLJ Billing Survey
2012	Hogan Lovells	Washington	2253	\$1200.00	\$230.00	\$625.00	\$1200.00	\$545.00	\$750.00	\$655.00	\$310.00	\$465.00 2012 NLJ Billing Survey
2012	Holland & Hart	Denver	394	\$695.00	\$180.00	\$360.00	\$695.00	\$275.00	\$420.00	\$400.00	\$180.00	\$268.00 2012 NLJ Billing Survey
2012	Holland & Knight	Washington	908	\$985.00	\$200.00	\$490.00	\$985.00	\$315.00	\$560.00	\$575.00	\$200.00	\$310.00 2012 NLJ Billing Survey
2012	Husch Blackwell	St. Louis	520	\$890.00	\$185.00	\$355.00	\$890.00	\$240.00	\$405.00	\$445.00	\$185.00	\$235.00 2012 NLJ Billing Survey
2012	Kelley Drye & Warren	New York	303	\$950.00	\$285.00	\$550.00	\$950.00	\$450.00	\$660.00	\$600.00	\$285.00	\$450.00 2012 NLJ Billing Survey
2012	Knobbe Martens Olson & Bear	Irvine, CA	265	\$760.00	\$120.00	\$380.00	\$760.00	\$425.00	\$525.00	\$420.00	\$295.00	\$330.00 2012 NLJ Billing Survey

2012	Lathrop & Gage	Kansas City, MO	290	\$595.00	\$175.00	\$355.00	\$595.00	\$285.00	\$410.00	\$385.00	\$205.00	\$245.00 2012 NLJ Billing Survey
2012	Lewis and Roca	Phoenix	183	\$725.00	\$225.00	\$470.00	\$725.00	\$410.00.	\$520.00	\$450.00	\$225.00	\$330.00 2012 NLJ Billing Survey
2012	Locke Lord	Dallas	540	\$1285.00	\$265.00	\$560.00	\$1285.00	\$455.00	\$655.00	\$600.00	\$265.00	\$400.00 2012 NLJ Billing Survey
2012	McAfee & Taft	Oklahoma City	183	\$500.00	\$165.00	\$335.00	\$500.00	\$250.00	\$375.00	\$265.00	\$165.00	\$215.00 2012 NLJ Billing Survey
2012	McDonald Hopkins	Cleveland	128	\$600.00	\$185.00	\$380.00	\$595.00	\$310.00	\$440.00	\$370.00	\$185.00	\$270.00 2012 NLJ Billing Survey
	McElroy, Deutsch, Mulvaney & Carpenter	Morristown, NJ	286	\$575.00	\$190.00	\$300.00	\$575.00	\$300.00	\$385.00	\$325.00	\$190.00	\$255.00 2012 NLJ Billing Survey
2012	McKenna Long & Aldridge	Atlanta	424	\$830.00	\$215.00	\$455.00	\$830.00	\$375.00	\$550.00	\$560.00	\$215.00	\$395.00 2012 NLJ Billing Survey
2012	Michael Best & Friedrich	Milwaukee	196	\$650.00	\$210.00	\$380.00	\$650.00	\$245.00	\$425.00	\$350.00	\$210.00	\$265.00 2012 NLJ Billing Survey
2012	Miles & Stockbridge	Baltimore	213	\$700.00	\$230.00	\$405.00	\$700.00	\$320.00	\$460.00	\$350.00	\$230.00	\$300.00 2012 NLJ Billing Survey
2012	Miller & Martin	Chattanooga, TN	169	\$630.00	\$180.00	\$340.00	\$630.00	\$250.00	\$385.00	\$285.00	\$185.00	\$225.00 2012 NLJ Billing Survey
2012	Nelson Mullins Riley & Scarborough	Columbia, SC	414	\$850.00	\$80.00	\$330.00	\$850.00	\$230.00	\$420.00	\$370.00	\$160.00	\$258.00 2012 NLJ Billing Survey
2012	Patton Boggs	Washington	491	\$990.00	\$170.00	\$550.00	\$990.00	\$425.00	\$665.00	\$570.00	\$240.00	\$435.00 2012 NLJ Billing Survey
2012	Perkins Cole	Seattle	747	\$910.00	\$220.00	\$485.00	\$910.00	\$290.00	\$560.00	\$605.00	\$220.00	\$365.00 2012 NLJ Billing Survey
2012	Polsinelli Shughart	Kansas City, MO	503	\$650.00	\$210.00	\$350.00	\$650.00	\$300.00	\$390.00	\$325.00	\$210.00	\$260.00 2012 NLJ Billing Survey
2012	Rutan & Tucker	Costa Mesa, CA	144	\$650.00	\$200.00	1	\$650.00	\$340.00		\$425.00	\$200.00	2012 NLJ Billing Survey
2012	Saul Ewing	Philadelphia	219	\$800.00	\$225.00	\$450.00	\$800.00	\$335.00	\$500.00	\$510.00	\$225.00	\$310.00 2012 NLJ Billing Survey

2012 Schulte Roth & Zabel	New York	371	\$995.00	\$125.00	\$605.00	\$995.00	\$785.00	\$895.00	\$705.00	\$295.00	\$585.00 2012 NLJ
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2012 Sedgwick	San	343	\$420.00	\$157.00	\$299.00	\$587.00	\$189.00	\$361.00	\$420.00	\$157.00	\$260.00 2012 NLJ
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2012 Shumaker, Loop &	Toledo, OH	219	\$570.00	\$180.00	\$375.00	\$570.00	\$280.00	\$390.00	\$325.00	\$210.00	\$255.00 2012 NLJ
Kendrick		İ	:			į					Billing
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2012 Shutts & Bowen	Miami	212	\$635.00	\$190.00	\$380.00	\$635.00	\$250.00	\$415.00	\$370.00	\$190.00	\$263.00 2012 NLJ
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2012 Stoel Rives	Portland, OR	374	\$655.00	\$200.00	\$400.00	\$655.00	\$300.00	\$463.00	\$435.00	\$200.00	\$276.00 2012 NLJ
2012 Stoel Rives	Fortialia, OK	3/4	\$000.00	\$200.00	\$400.00	\$000.00	4000.00	\$405.00	\$100.00	\$200.00	Billing
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2012 Strasburger & Price	Dallas	212	\$649.36	\$189.65	\$397.00	\$649.00	\$213.00	\$402.00	\$385.00	\$190.00	\$243.00 2012 NLJ
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2012 Sullivan & Worcester	Boston	144	\$900.00	\$320.00	\$570.00	\$900.00	\$500.00	\$670.00	\$540.00	\$320.00	\$430.00 2012 NLJ
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2012 Thompson & Knight	Dallas	291	\$900.00	\$260.00	\$530.00	\$900.00	\$440.00	\$595.00	\$480.00	\$260.00	\$365.00 2012 NLJ
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2012 Thompson Coburn	St. Louis	309	\$750.00 ¹	\$200.00	i	\$750.00	\$330.00		\$460.00	\$200.00	2012 NLJ
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											Survey
2012 Ulmer & Berne	Cleveland,	178	\$615.00	\$195.00	\$350.00	\$615.00	\$265.00	\$420.00	\$395.00	\$195.00	\$295.00 2012 NLJ
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2042 348	Dallas	258	\$645.00	\$215.00	\$410.00	\$645.00	\$375.00	\$475.00	\$40E 00	\$215.00	\$320.00 2012 NLJ
2012 Winstead	Danas	258	\$045.00	⊅∠15. 00	3410.00	\$045.UU	\$315.UU	9475.UU	\$425.00	⊅∠ 13.00	
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